

To whom it may concern,

My wife and I recently moved to Nanaimo from Pointe Claire, Qc..

Buying real estate is never an easy task and it is certainly more difficult when moving to a far-away city one hardly knows. From the beginning of our association with realtor, Gary Bowen and his wife Toni, we knew we had found someone who was genuinely working for our best interests. Gary was always extremely generous with his time and attention as he helped us discover Nanaimo. He patiently worked with us to investigate our options - from living downtown to way out at Lantzville (north) or Cedar (south). He patiently drove us, explored with us, explained and helped us to make comparisons and even helped organize short term accommodation for us when we needed to visit Nanaimo to see things first hand.

Over the years I have worked with realtors in other cities. I can say that Gary was probably the best prepared, and most helpful of all. For example, each day when we would set out to look at homes, Gary had carefully planned the itinerary. He had printed out listings for us in the correct order of viewing, complete with spaces to make our observations for each property. This made it much easier at the end of the day to recall the details of what we'd seen. He even provided us with the clip board and pen.

When it came time to make an offer, or to examine strata minutes and arrange home inspections and take care of the legal details, we could always count on Gary for professional care and advice. He never pressured us to make decisions that we were not ready for, even when it meant potentially losing a sale.

On the Coast Realty website, Gary says:

"... my measure of success at the end of a transaction is how satisfied my clients are, not how large my bank balance is."

<http://listings.coastrealty.com/realtors-details.asp?id=30570>

We can honestly attest that he means it and operates accordingly. We enthusiastically recommend Gary and Toni Bowen to anyone needing a realtor in Nanaimo.

Sincerely,  
Grant & France Corriveau  
Nanaimo, BC.